

# Cross-border E-commerce Inventory Multi-agent System Construction

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**Abstract:** *Focusing on the analysis of the problems existing in traditional cross-border e-commerce, a multi-agent system model based on machine learning is proposed, and it is applied in cross-border e-commerce inventory. The results show that the system model can better improve the efficiency of inventory management.*

**Keywords:** *Cross-border E-commerce, Machine Learning, Multi-agent System Model*

## 1. Introduction

With the rapid development of global trade, cross-border e-commerce has become an important trade channel between enterprises and consumers. More and more companies and individuals are turning their attention to cross-border markets to provide goods and services to consumers around the world. However, as cross-border e-commerce continues to grow, logistics has become a key bottleneck. How to effectively solve logistics problems, improve logistics efficiency, reduce costs, and ensure that goods are delivered to consumers quickly and accurately has become a top priority<sup>[2]</sup>.

Cross-border e-commerce logistics involves multiple links, including transportation, warehousing, customs declaration, distribution, etc. The collaborative optimization of each link is crucial. Yang Jijun et al. (2022) elaborated on each link of cross-border e-commerce logistics, explored the role of collaborative optimization between various links<sup>[1]</sup>. When faced with such a complex and dynamic system, traditional logistics management methods are often inefficient and difficult to cope with changing market demands. Therefore, it is necessary to use advanced technical means to deeply optimize the cross-border e-commerce logistics system.

This paper aims to discuss how to realize the collaborative optimization of cross-border e-commerce logistics through a machine learning-based multi-agent system (Multi-Agent System, MAS). Each agent in the multi-agent system can correspond to each link of logistics, and through learning and self-adaptation, it can realize independent decision-making and coordination in complex logistics scenarios. Zang Jiyuan et al. (2022) conducted a multi-agent system The analysis and application of the system can realize independent decision-making and collaboration in complex logistics scenarios<sup>[2]</sup>. The introduction of machine learning technology enables agents to learn effective decision-making strategies from historical data, and to achieve rapid adaptation and optimization when faced with new challenges.

First, we will introduce the background and challenges of cross-border e-commerce logistics, and the limitations of traditional logistics management methods in dealing with these challenges. Next, we will elaborate on the application of multi-agent systems based on machine learning in cross-border e-commerce logistics optimization, including system architecture, agent design, learning algorithms, etc. Finally, we will discuss the potential and challenges of this method in future development, with a view to providing strong theoretical and practical support for the collaborative optimization of cross-border e-commerce logistics.

## 2. Problems with Inventory Management

In today's complex and changeable supply chain environment, traditional inventory management systems are facing a series of challenges, Rolf et al. (2022) summarized the problems faced by traditional

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inventory management and transportation planning systems, and related to the efficiency of supply chain. Linked with flexibility<sup>[3]</sup>, it is concluded that these issues directly affect the efficiency and flexibility of the supply chain. This chapter will focus on the problems existing in the current system, analyze the problems existing in the current system, and pave the way for better solutions to such problems.

Traditional inventory management systems are usually based on static rules and experience, and their main problems include:

(1) Lack of flexibility: Traditional systems usually use a fixed inventory ordering strategy, which cannot make timely adjustments under dynamic market conditions. This may lead to too much or too little inventory, thereby increasing inventory costs or causing supply chain interruptions. Lu Shaojun et al. (2022) conducted a detailed study of the inventory ordering strategy of the traditional system and concluded that the traditional inventory strategy will lead to inventory Increased costs and increased risks<sup>[4]</sup>.

(2) Insufficient information: Many traditional systems lack real-time data and accurate market demand forecasts, which makes it difficult for inventory managers to make accurate decisions. Under such circumstances, it is difficult to achieve accurate inventory planning and timely inventory replenishment. Liu Pingfeng et al. (2022) compared traditional systems with new systems and concluded that the traditional system cannot compete with the new system in terms of accuracy of inventory planning and timely inventory replenishment<sup>[5]</sup>.

(3) Single agent decision-making: Existing inventory management systems often make decisions by a single agent, but in the actual supply chain, decisions involving multiple relevant parties are involved. This limitation has led to low collaboration and efficiency of the entire supply chain system. Wang Han et al. (2022) studied the inefficiency and limitations of a single system<sup>[6]</sup>.

(4) Inventory risk control: Risk control in inventory management has always been one of the challenges. For example, due to demand fluctuations or supply chain delays, inventory managers need to make a trade-off between minimum inventory and avoiding out-of-stocks. Mu Jing et al. (2023) conducted a detailed quantification of inventory risks in the epidemic risk environment<sup>[7]</sup>.

### **3. Construction of Multi-agent Systems Based on Machine Learning**

In current inventory management and transportation planning systems, problems such as lack of flexibility, insufficient information, single-agent decision-making, and lack of real-time adjustment capabilities have led to inefficiencies in supply chain operations and increased costs<sup>[8]</sup>. In order to overcome these problems, we need to design a multi-agent system based on machine learning to achieve more optimized inventory management to improve the overall efficiency and responsiveness of the supply chain<sup>[9]</sup>.

#### **3.1 Construction Strategy of Collaborative Inventory Management Subsystem**

The collaborative inventory management subsystem is a relatively common multi-agent system that improves overall inventory management efficiency by realizing information sharing and collaborative decision-making between multiple warehouses<sup>[10]</sup>. In practical applications, collaborative inventory management mainly involves two aspects: distributed inventory optimization and inventory scheduling strategies based on reinforcement learning<sup>[11]</sup>.

##### **3.1.1 Distributed Inventory Optimization**

The goal of distributed inventory optimization is to reasonably allocate inventory resources among multiple warehouses to reduce inventory costs while meeting customer needs<sup>[12]</sup>. In a multi-agent system based on machine learning, each warehouse can be regarded as an agent, achieving inventory optimization by sharing information and collaborative decision-making with other warehouses. Following are the main steps of distributed inventory optimization:

###### **(1) Demand Forecast**

First, historical sales data and market trends are analyzed using machine learning algorithms to provide accurate demand forecasts for each warehouse. This helps companies to formulate reasonable inventory strategies to avoid inventory backlogs caused by excessive inventory, or failure to meet customer demand due to insufficient inventory.

## (2) inventory allocation strategy

Based on demand forecast, inventory cost, transportation cost, warehousing cost and other factors, a reasonable inventory allocation strategy is determined for each warehouse<sup>[13]</sup>. In this process, the costs and benefits between different warehouses need to be weighed to achieve globally optimal inventory allocation. A common strategy is to concentrate inventory in warehouses closer to customer demand to reduce shipping costs. However, in practical applications, inventory allocation strategies may involve multiple complex factors that need to be considered comprehensively.

## (3) inventory rebalancing

In the process of distributed inventory optimization, the inventory allocation between warehouses needs to be dynamically adjusted based on real-time inventory information and demand changes<sup>[14]</sup>. This includes moving inventory from one warehouse to another when it gets too low to ensure customer demand is met. In addition, inventory rebalancing can also be adjusted based on seasonal demand changes, market competition and other factors.

## (4) Information sharing and collaborative decision-making

In order to realize distributed inventory optimization, each warehouse needs to share key data such as inventory information and demand forecast, and make collaborative decisions on this basis. This can be achieved by establishing a centralized information platform or adopting a decentralized multi-agent system<sup>[15]</sup>. Through information sharing and collaborative decision-making, each warehouse can better respond to market changes and improve the overall inventory management efficiency.

The flow chart of the operation of the inventory management subsystem is shown in Figure 1.

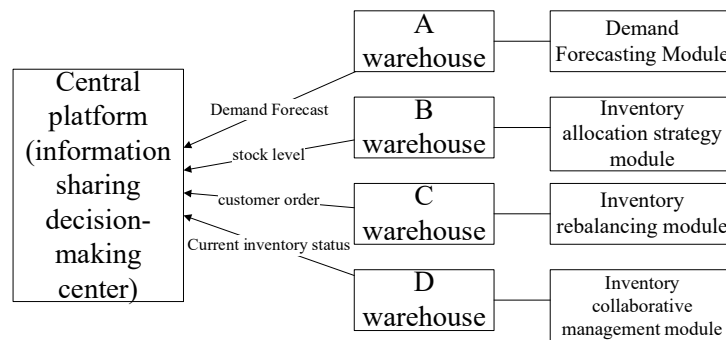


Figure 1: Inventory management subsystem operation flow chart

### 3.1.2 Inventory Scheduling Strategy Based on Reinforcement Learning

Reinforcement learning is a machine learning method that learns optimal decision-making strategies through interaction with the environment. In collaborative inventory management, inventory scheduling strategies based on reinforcement learning can achieve more efficient inventory allocation and adjustment<sup>[16]</sup>. The following are the key aspects of the inventory scheduling strategy based on reinforcement learning:

## (1) State definition

Inventory status includes information such as inventory levels, demand forecasts, transportation costs, etc. of each warehouse. In order for the reinforcement learning algorithm to effectively learn the inventory scheduling strategy, a detailed state space needs to be defined for each warehouse to reflect its key information in the inventory management process<sup>[17]</sup>.

## (2) Action definition

Inventory scheduling strategies include replenishment, inventory transfer, inventory rebalancing, etc. In the inventory scheduling strategy based on reinforcement learning, an action space needs to be defined for each warehouse, including all possible inventory scheduling actions. This helps the reinforcement learning algorithm learn optimal inventory scheduling strategies by trying different actions.

## (3) Reward function

The reward function is used to evaluate the effect of the inventory scheduling strategy, which can include indicators such as the probability of meeting customer demand, inventory costs, transportation costs, etc. When designing the reward function, it is necessary to ensure that it can characterize the

advantages and disadvantages of the inventory scheduling strategy to guide the reinforcement learning algorithm to learn in the direction of improving inventory management efficiency.

#### (4) Learning process

During the learning process of reinforcement learning, the warehouse agent selects actions based on the current state and observes feedback (rewards) from the environment to update its strategy. Through continuous trial and learning, the agent will gradually find the optimal inventory scheduling strategy. In order to improve learning efficiency, various advanced reinforcement learning algorithms can be used, such as Deep Q Network (DQN), Policy Gradient Method (PGM), etc.

#### (5) Real-time adjustment and continuous optimization

The inventory scheduling strategy based on reinforcement learning has strong adaptability and can automatically learn the optimal inventory scheduling strategy based on real-time inventory information. As the market demand changes, the agent will continue to optimize its inventory scheduling strategy to adapt to the changing inventory management environment.

### **3.2 Multi-Agent System Design**

#### **3.2.1 System Architecture Design**

In the system architecture design phase, determine how to organize the system so that agents can work together and make decisions.

**System topology planning:** Define the number and location of multiple warehouse agents and consider the connections between them to achieve information sharing and collaborative decision-making. Determine which warehouses require collaborative inventory management and the relationships between them.

**Communication and data exchange:** Design communication mechanisms between agents to ensure that data such as inventory information and demand forecasts can be transmitted and updated between warehouses in real time.

#### **3.2.2 Data Preparation and Integration**

In the data preparation and integration phase, the data is prepared and ready for model development.

Collect data such as historical sales data, inventory information, and market trends. Perform data cleaning, fill missing values, handle outlier data, etc. to obtain a reliable dataset.

Extract meaningful features such as seasonality, trends, market competition, etc. to help models better understand the environment and make decisions. Create appropriate feature sets for use in demand forecasting and reinforcement learning models.

#### **3.2.3 Model Development and Integration**

In the model development and integration phase, demand forecasting models and reinforcement learning models are created and integrated.

**Demand Forecasting Models:** Develop demand forecasting models using machine learning algorithms such as time series analysis, regression, etc. Train the model and validate it to ensure its accuracy and reliability.

**Reinforcement learning model:** Design the state space, action space and reward function, and define the reinforcement learning model according to the problem. Select an appropriate algorithm, such as DQN, PGM, etc., train and adjust parameters to learn the optimal inventory scheduling strategy.

#### **3.2.4 Implement and Deploy**

During the implementation and deployment phase, the system is introduced into the actual operating environment and ensures that it can run smoothly.

Embedding demand forecasting models and reinforcement learning models into multi-agent systems. Ensure that data can flow between warehouses and the entire process from demand forecasting to inventory scheduling can be seamlessly coordinated. Implement a real-time data update mechanism so that the system can continuously optimize inventory scheduling decisions based on new needs and inventory information. Make sure the system can adapt to dynamic market changes.

### **3.2.5 Performance Monitoring and Optimization**

During the performance monitoring and optimization phase, system performance is continuously monitored and improved.

Determine key performance indicators such as inventory costs, probability of meeting customer demand, etc. Make sure these metrics accurately reflect the performance of your system. Set up a monitoring system to regularly collect and analyze system operation data. Make adjustments based on feedback to improve model and system performance.

### **3.2.6 Continuous Improvement and Adaptation**

In the continuous improvement and adaptation phase, the system is continuously optimized to adapt to the changing environment.

Demand forecasting models and reinforcement learning models are regularly updated to adapt to market changes and new data. Make sure the model maintains accuracy. Explore new machine learning and reinforcement learning algorithms and try to improve inventory scheduling strategies to improve inventory management efficiency. According to performance indicators and actual operating conditions, continuously optimize collaborative inventory management processes and strategies to ensure that the system can continuously adapt to changing business needs.

Step by step implement and manage a machine learning based multi-agent inventory management system by following the detailed build pattern above. Ensure that steps at each stage are fully considered and implemented to ensure system stability, reliability and continuous improvement

## **4. Simulation Analysis of Collaborative Inventory Management System**

Suppose there are two warehouses, located in city A and city B, which supply a certain electronic product. This paper will use the Q-learning algorithm to optimize the inventory scheduling strategy to maximize customer demand and reduce inventory and transportation costs.

### **4.1 State Definition**

The status of each warehouse consists of the following information: current inventory (the initial inventory of warehouse A is 100, the initial inventory of warehouse B is 150), the demand forecast in the next two days (warehouse A demand: 80, 90; warehouse B demand: 120, 100), the order information that has been issued (warehouse A issues an order of 50 units to warehouse B).

### **4.2 Action Definition**

Each warehouse can perform one of the following actions:

Replenishment: Determine how many units of goods to replenish to the current inventory.

Inventory transfer: moving a certain quantity of goods from one warehouse to another.

### **4.3 Reward Function**

The reward function can be composed of the following indicators. For simplicity, we use the form of linear combination:

Reward = customer demand satisfaction rate \* coefficient 1 + inventory cost reduction \* coefficient 2 - transportation cost \* coefficient 3

### **4.4 Learning Process**

This article uses the Q-learning algorithm for training, the steps include:

Initialize the Q-value table, and the initial Q-value of each state-action pair is 0.

At each time step, each warehouse selects an action based on the current state. The  $\epsilon$ -greedy strategy is used for exploration and utilization, where  $\epsilon$  represents the probability of exploration.

Perform actions and observe feedback (rewards) from the environment and new states entered.

Update the Q value table and use the update rules of Q-learning for optimization. That is, the Q value of the current state action pair is updated based on the reward of the new state and the future maximum Q value.

#### 4.5 Real-time Adjustment and Continuous Optimization

The inventory scheduling strategy based on reinforcement learning can be adjusted in real time at each time step. At the end of each day, based on new inventory information and demand forecasts, the agent can re-select actions to achieve continuous inventory management optimization.

Simulation process:

Let's illustrate the entire process by simulating inventory dispatch for the first two days:

first day:

Current inventory in warehouse A: 100, forecast demand: 80

Current inventory in warehouse B: 150, forecast demand: 120

Warehouse A selects action: replenishment +20 (inventory becomes 120)

B warehouse selection action: replenishment +30 (inventory becomes 180)

Reward function: Assume coefficient 1 = 1.0, coefficient 2 = 0.5, coefficient 3 = 0.2

$$\text{Reward} = (80/80) * 1.0 + (20 - 0) * 0.5 - (0) * 0.2 = 1.5$$

$$\text{Reward} = (120/120) * 1.0 + (30 - 0) * 0.5 - (0) * 0.2 = 1.5$$

the next day:

Current inventory in warehouse A: 120, forecast demand: 90

Current inventory in warehouse B: 180, forecast demand: 100

Warehouse A selects action: transfer inventory to warehouse B -30 (warehouse A inventory becomes 90, warehouse B inventory becomes 210)

Warehouse B selects action: transfer inventory to warehouse A -50 (warehouse A inventory becomes 140, warehouse B inventory becomes 160)

Reward function: Assume coefficient 1 = 1.0, coefficient 2 = 0.5, coefficient 3 = 0.2

$$\text{Reward} = (90/90) * 1.0 + (0 - 10) * 0.5 - (0) * 0.2 = 1.0$$

$$\text{Reward} = (100/100) * 1.0 + (0 - 25) * 0.5 - (25) * 0.2 = 0.5$$

In practical applications, this process will be carried out at each time step, and the agent will make decisions based on real-time inventory information, demand forecasts and reward functions to optimize inventory scheduling strategies to maximize customer satisfaction and reduce costs.

## 5. Conclusion

This article deeply explores the application of multi-agent systems based on machine learning in cross-border e-commerce inventory management. In order to overcome the limitations of the current logistics system, this paper proposes an application solution for a multi-agent system based on machine learning in collaborative optimization of cross-border e-commerce logistics. Through the collaborative inventory management system, agents can perform inventory optimization and dynamic adjustment in a distributed manner to achieve more efficient inventory allocation. Inventory scheduling strategies based on reinforcement learning can learn the optimal decision-making strategy by interacting with the environment and achieve real-time adjustment and continuous optimization. The multi-agent system based on machine learning provides an innovative method for cross-border e-commerce logistics inventory management. Through distributed inventory optimization and inventory scheduling strategies based on reinforcement learning, more efficient inventory management and logistics collaboration can be achieved in a complex and ever-changing supply chain environment, and more rapid and accurate goods and services can be provided to consumers around the world.

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