

The Impact of Supply Chain Finance Innovation on the Financing Challenges of SMEs

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Abstract: *Small and medium-sized enterprises (SMEs) play an important role in economic development, but the long-standing issues of difficult and costly financing have limited their growth potential. Supply chain finance (SCF), as an effective financing tool, can alleviate the financing difficulties of SMEs by integrating information, resources, and credit along the supply chain. This paper begins with the concept of supply chain finance and its innovative forms, analyzes how supply chain finance helps SMEs solve financing difficulties, and discusses the challenges it faces and its future development directions.*

Keywords: *Supply Chain Finance, SMEs, Financing Difficulties, Financial Innovation*

1. Introduction

SMEs play a vital role in promoting economic growth, creating job opportunities, and fostering innovation. However, financing difficulties have long been a major obstacle to SME development. Traditional bank financing models often focus on large enterprises, and SMEs, due to their lack of sufficient collateral and credit backing, find it difficult to obtain bank loans. Supply chain finance, as an innovative financial model based on the relationships between upstream and downstream enterprises in the supply chain, provides new financing pathways for SMEs by integrating resources from all participants and reducing credit risk.[1]

This paper aims to explore the impact of supply chain finance innovation on the financing difficulties of SMEs by analyzing specific models and case studies, revealing its role in alleviating financing difficulties and the challenges it faces. At the same time, the paper will further discuss the application potential of supply chain finance in different types of enterprises and industries, as well as how policy support and technological innovation can expand the coverage of supply chain finance.

2. Overview of Supply Chain Finance

Supply chain finance is a model that leverages the relationships between core enterprises and their upstream and downstream partners within the supply chain, providing financial services through banks and other financial institutions. The core idea is to use the credit of core enterprises to help SMEs in the supply chain obtain financing, thereby improving the overall operational efficiency of the supply chain. The main modes of supply chain finance include accounts receivable financing, inventory financing, and prepayment financing.[2]

The participants in supply chain finance mainly include core enterprises, SMEs, financial institutions, and logistics companies. Core enterprises act as credit guarantors in supply chain finance, supporting the financing of upstream and downstream enterprises through their own credit, thereby reducing the risk for financial institutions. At the same time, logistics companies play a role in monitoring and guaranteeing inventory financing to ensure the safety and authenticity of goods.

Supply chain finance is not limited to traditional financing methods; it also improves financing efficiency and flexibility by introducing multi-party collaboration and financial technology tools. For instance, some supply chain finance platforms incorporate third-party payment companies and insurance companies, creating a more complex and stable financial service network that offers more diversified financing options for SMEs.[3]

3. Innovative Forms of Supply Chain Finance

The innovation of supply chain finance mainly lies in technological advancements and business model reforms. In recent years, technologies such as blockchain, big data, and the Internet of Things (IoT) have brought new opportunities for the development of supply chain finance.

3.1 Application of Blockchain Technology

Blockchain technology, with its features of data immutability and decentralization, has become an important tool for addressing credit risk in supply chain finance. By using blockchain technology, transaction information within the supply chain can be recorded and traced in real time, ensuring data transparency and authenticity, thereby increasing financial institutions' trust in SMEs.[4]

The application of blockchain technology in supply chain finance is not limited to the recording of transaction information; it can also automate the financing process through smart contracts. For example, when an SME completes a specific transaction, the smart contract on the blockchain can automatically trigger the release of accounts receivable financing, reducing human intervention and improving the efficiency of fund disbursement. This blockchain-based intelligent financial service helps significantly reduce the time cost and operational risk of the financing process.

3.2 Big Data Risk Control Models

The application of big data technology allows financial institutions to comprehensively analyze the operational data of SMEs to assess their credit risk. By integrating transaction data, logistics data, and market data, big data risk control models can more accurately determine the credit status of SMEs, thereby reducing financial risk and increasing lending willingness.

Big data can be used not only for credit assessment but also for predicting market demand and fluctuations in corporate funding needs. For example, by analyzing market transaction data, financial institutions can predict peak and off-peak seasons in an industry, thereby designing more flexible financing solutions for related enterprises. In addition, big data risk control models can monitor the financial health of enterprises in real time, provide early warnings of potential default risks, and help financial institutions better manage credit risks.[5]

3.3 IoT and Inventory Financing

IoT technology, through real-time monitoring of enterprise inventory, makes the inventory financing model more feasible and secure. IoT devices can collect information about inventory in warehouses in real time and transmit the data to financial institutions, ensuring the authenticity and security of the collateral, thereby reducing the risk of inventory financing.

Moreover, IoT technology can improve inventory liquidity management by linking with supply chain finance platforms to monitor inventory changes in real time, ensuring that companies can quickly obtain financing support when needed. Financial institutions can also access warehousing data through IoT devices to grasp the status of collateral in real time, thereby effectively reducing risk and improving financing efficiency.[6]

4. Impact of Supply Chain Finance on SME Financing

4.1 Improving Financing Availability

The greatest advantage of supply chain finance lies in improving the financing availability for SMEs. Through the credit endorsement of core enterprises, banks and other financial institutions are more assured in providing credit support to SMEs, thereby willing to provide higher amounts of loans. In addition, supply chain finance simplifies processes and improves capital turnover, enabling SMEs to obtain the necessary funds in a short period of time.[7]

Supply chain finance can also provide personalized financing services based on the actual operational situation of SMEs, such as providing dynamic financing limits based on order volume or inventory levels, helping businesses cope with fluctuations in funding needs during operations. This flexible financing approach enables SMEs to respond more confidently to market changes, enhancing

their risk resilience.

Furthermore, the diverse services of supply chain finance allow SMEs to obtain more funding support during business expansion. By establishing good cooperative relationships with core enterprises, SMEs can obtain stable sources of funds, allowing for long-term business planning. Financial institutions can also use supply chain finance platforms to monitor the operating status of companies in real time and provide flexible loan products to meet the funding needs of enterprises at different stages. This financing flexibility not only enhances the capital access capability of SMEs but also strengthens their ability to respond to market changes.[8]

4.2 Reducing Financing Costs

Under traditional financial models, SMEs often face high financing costs due to their low credit ratings. Supply chain finance, through the participation of core enterprises, reduces the risk for financial institutions, thus reducing financing costs. Additionally, the application of financial technology alleviates the information asymmetry in supply chain finance, further reducing the cost of capital use.

With the in-depth application of financial technology, the cost structure of supply chain finance has been further optimized. For example, automated credit assessments through smart risk control systems reduce manual review costs, while the application of blockchain and IoT reduces transaction verification and collateral monitoring expenses. These innovative approaches work together to enable SMEs to obtain more convenient financial services at lower costs.

At the same time, the efficiency of capital turnover in supply chain finance has also been significantly improved. Through collaboration with core enterprises and other supply chain partners, SMEs can obtain financial support more quickly, reducing waiting times during the financing process. Moreover, the application of financial technology makes capital flow tracking and management more efficient, allowing financial institutions to quickly assess the credit status of enterprises and offer more favorable loan interest rates. These factors work together to further reduce the financing costs for SMEs, enhancing their profitability.[9]

4.3 Optimizing Capital Flow Management

Supply chain finance integrates the capital flow of upstream and downstream participants in the supply chain, helping SMEs better manage their capital flow. Accounts receivable financing, prepayment financing, and other models allow SMEs to integrate capital flow management with production and operation plans, improving overall operational efficiency and reducing the risk of operational disruptions due to capital shortages.

The optimization of capital flow management is not only reflected in the financing stage but also in the efficiency of capital use. Different financing models of supply chain finance help SMEs allocate funds reasonably across production, procurement, and sales, avoiding disruptions in normal operations due to a broken capital chain. In addition, supply chain finance helps SMEs obtain more favorable procurement terms through financing, such as early payment discounts, thereby reducing overall operating costs.

Supply chain finance can also help enterprises optimize their capital usage cycle, achieving efficient utilization of funds. For instance, in the procurement stage, SMEs can use prepayment financing to obtain the raw materials needed for production in advance, shortening the production cycle and increasing production efficiency. In the sales stage, accounts receivable financing enables companies to quickly recover funds, reducing the pressure of capital occupancy. Additionally, supply chain finance helps businesses establish a more robust financial management system, enhancing their competitiveness in the market.

Through digital management tools on supply chain finance platforms, companies can achieve transparency and visualization of capital flows, allowing financial personnel to manage funds with greater precision. This not only reduces uncertainties in capital flow but also provides more accurate data support for capital planning and strategic decision-making, making capital flow management more efficient and scientific.

5. Case Study: Supply Chain Finance Practice in an SME

Taking a small and medium-sized manufacturing enterprise as an example, this company often faced difficulties in capital turnover during raw material procurement. By cooperating with the core enterprise in its supply chain, the bank provided accounts receivable financing services based on the core enterprise's credit. Through this model, the SME obtained sufficient funds to meet production needs and significantly reduced financing costs.

In addition, the company used blockchain technology to record and verify transaction information with its upstream and downstream partners, ensuring transaction transparency and reducing financing risks caused by information asymmetry. By applying these innovative supply chain finance methods, the company successfully achieved efficient integration of capital flow and logistics, enhancing its competitiveness.

In practice, the company used IoT devices to monitor inventory in real time, making inventory financing feasible. During peak seasons, the company expanded production capacity through increased inventory financing, while during off-peak seasons, it maintained daily operations through accounts receivable financing. Such flexible financing arrangements enabled the company to quickly adjust strategies in response to market demand fluctuations, ensuring operational stability and continuity.

6. Challenges Facing Supply Chain Finance

Although supply chain finance has shown significant effects in alleviating the financing difficulties of SMEs, it still faces some challenges in practice.

6.1 Credit Risk and Information Asymmetry

Although supply chain finance reduces part of the credit risk through the credit endorsement of core enterprises, if a core enterprise encounters a credit crisis, the financial services of the entire supply chain may be affected. Additionally, in some cases, information asymmetry within the supply chain still exists, potentially leading to default risk for financial institutions.

The problem of information asymmetry is mainly reflected in the insufficient understanding of SMEs' operating conditions by financial institutions, making it difficult to fully grasp their production and sales dynamics. Although the application of big data and blockchain technology has alleviated this issue to some extent, the coverage and depth of these technologies are still insufficient and require further improvement and popularization.

6.2 Legal and Regulatory Risks

Supply chain finance involves multiple enterprises and institutions, and its complex transaction structure can easily lead to legal and compliance risks. Differences in laws and regulations across regions may affect the cross-regional implementation of supply chain finance. In addition, the existing legal framework has not fully caught up with the application of new technologies such as blockchain and big data, requiring further policy support.

To mitigate legal and regulatory risks, participants in supply chain finance need to strengthen the review of contracts and agreements to ensure that the rights and interests of all parties are protected. Meanwhile, governments should actively formulate and improve relevant laws and regulations to provide legal safeguards and compliance guidance for the development of supply chain finance, promoting its healthy and orderly growth.

6.3 Limitations of Technology Application

Although technologies such as blockchain, big data, and IoT have broad application prospects in supply chain finance, the acceptance and application capabilities of SMEs for these technologies are still limited. High technology costs and a lack of professional talent have also become obstacles to the promotion and application of supply chain finance.

The limitations of technology application are not only reflected in the deployment of hardware and software systems but also in enterprises' lack of capabilities in data analysis and risk management. SMEs often lack professional technical teams to maintain and operate these systems, and therefore,

they frequently rely on external service providers, which not only increases costs but may also pose information security risks.

7. Future Development Directions

To better leverage the role of supply chain finance in SME financing, future development needs further innovation in technology, systems, and service models.

7.1 In-Depth Application of Technology

With continuous technological advancement, blockchain, big data, artificial intelligence, and other technologies will play more important roles in supply chain finance. Automated execution of financing processes through smart contracts and more precise credit assessments using artificial intelligence will further enhance the efficiency and risk control capabilities of supply chain finance.

In the future, artificial intelligence can also be used to predict corporate funding needs, helping financial institutions design more flexible financing products. Moreover, deep learning of corporate transaction data and market data through artificial intelligence can more accurately identify business risks, providing personalized financial service solutions.

7.2 Improving Legal and Policy Support

Governments and regulatory authorities should introduce more comprehensive laws and regulations to standardize and guide the development of supply chain finance. On the basis of protecting the rights and interests of financial institutions and SMEs, they should promote technological innovation and the optimization of business models, providing strong support for the healthy development of supply chain finance.

Furthermore, governments can encourage financial institutions to provide supply chain finance services to SMEs by offering policy financing guarantees and tax incentives. Regulatory authorities should also strengthen risk monitoring of supply chain finance to ensure that risks are effectively identified and controlled during business expansion.

7.3 Strengthening Cooperation Between Financial Institutions and Enterprises

Financial institutions should strengthen their cooperation with all enterprises in the supply chain, especially in-depth cooperation with core enterprises, to better understand the flow of information, funds, and logistics within the supply chain, thereby improving financing efficiency and reducing financial risk. Moreover, by establishing supply chain finance service platforms, multi-party information sharing can be achieved, reducing the financing threshold for SMEs.

By establishing long-term stable cooperative relationships, financial institutions and enterprises can jointly respond to market uncertainties, enhancing the overall risk resilience of the supply chain. Additionally, financial institutions should actively participate in the daily management of the supply chain by providing consulting services and risk control advice to help SMEs improve their management levels and risk resilience.

8. Conclusion

Supply chain finance innovation provides an effective path to solving the financing difficulties of SMEs. Through the credit support of core enterprises, the application of financial technology, and the integration of capital flow, information flow, and logistics, supply chain finance significantly improves the financing availability and fund utilization efficiency of SMEs. Despite the challenges of credit risk, legal risk, and technology application during its development, supply chain finance will have broader development space in the future with technological progress and policy improvement.

SMEs should actively cooperate with core enterprises and financial institutions in the supply chain to fully leverage the advantages of supply chain finance and achieve sustainable development. At the same time, financial institutions and governments should strengthen their support and regulation of supply chain finance to provide more solutions to the financing challenges of SMEs.

Moreover, the future development of supply chain finance depends on technological drive, policy support, and in-depth multi-party cooperation. By continuously optimizing business models, improving laws and regulations, and promoting the application of new technologies, supply chain finance will play an increasingly important role in SME financing services. All participants need to work together to promote innovation and development in supply chain finance, thereby providing broader opportunities for SME growth.

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