Study on Investment and Financing Risk Management of PPP Construction Projects

Xiangdong Feng

College of Engineering, Xi'an University of Science and Technology, Xi'an 710000, China

Abstract: In recent years, the PPP financing mode has been extensively utilized in China's infrastructure development. This financing method not only enhances the efficiency of infrastructure construction but also effectively reduces investment costs, which is significant for the effective development of China's infrastructure. However, despite the benefits of the PPP project financing mode, significant risk issues can arise during the application process. Failure to effectively manage these risks may negatively impact the efficiency of the mode and hinder infrastructure development. Therefore, this paper specifically focuses on the management of investment and financing risks in PPP construction projects, intending to provide guidance for related work.

Keywords: Public-Private Partnerships; Project investment and financing; Risk management

1. Introduction

The construction of PPP reflects the overall strength of a country, and effectively managing investment and financing risks is crucial to their successful implementation and development. After years of growth, infrastructure construction has evolved to incorporate new and innovative investment and financing methods. However, given the high demand for the state's investment projects, relying solely on fiscal appropriations is insufficient. Therefore, while directing more financial investments and bank loans, the local government is adopting measures to encourage social and overseas capital to participate in infrastructure construction. This will help alleviate the bottlenecks faced by infrastructure projects through effective investment and financing. Although investment and financing can rationally allocate resources, various risk factors cannot be ignored. Therefore, it is necessary to effectively identify and evaluate risks, and comprehensively plan and control the types of risks involved in investment and financing activities of PPP construction projects, so as to avoid investment failures and help enterprises to put an end to investment and financing risks.

2. PPP Construction Concept

PPP (Public Private partnerships), also known as government-private sector collaborations, is a project operational mode used in the construction of public infrastructure.[1] This mode promotes cooperation and investment from private enterprises and individuals, in partnership with the government[2]. PPP refers to a collaborative undertaking between the government's public sector and the private sector, whereby non-public resources are utilized in the delivery of public goods and services, with the goal of producing an advantageous outcome for both parties, exceeding what they would have achieved independently. Compared with BOT, the distinguishing characteristic of PPP in its strict sense is that the government plays a more substantial role in the construction, management, and operation phases of the project, while the enterprise bears more responsibility during the pre-project stage, including research and project selection & establishment. Both the government and private companies are involved in the entire process of infrastructure construction, and they collaborate over an extended period with mutually comprehensive information. Presently, the PPP financing management mode plays a crucial role in infrastructure development, and the participation of private sector operators significantly enhances project efficiency and ensures the balance of all parties’ interests. The emergence of PPP construction projects is an innovative initiative in the process of public resource integration and technological progress, but due to its short development stage, there still remain some problems, so it is necessary for all relevant institutions and departments to devote greater efforts on the research of this project and continuously promote its improvement to better fit the need of the society. (As shown in figure1)
3. Positive Effects of PPP Project Investment and Financing

3.1 The Dimension of Government

The widespread use of PPP not only allows enterprises to take on government responsibilities to a certain extent, reducing local financial pressure and financial liabilities, but also effectively prevents the government from incurring serious debt problems. At the same time, the government's participation in PPP projects will help to reduce the pressure on public finance funds and improve the transparency and efficiency of project construction. The advantages of low-cost and low-risk can be obtained in this way, and governments are able to provide large quantities of high-quality goods for enterprises and improve the efficiency of their operations, thereby both sides can achieve more financial benefits.

3.2 The Dimension of Social Capital

The investment and financing mode of PPP offers more opportunities for social capital to participate in projects. By injecting sufficient funds into the project, it can accelerate its progress and reduce the risks associated with insufficient funds and unclear responsibilities. After gaining a thorough understanding of the project, potential risks can be distributed to each specific link in the execution phase, through proactive communication and coordination between engineering and construction units, government departments, and other operational units. This approach effectively minimizes investment costs and safeguards the interests of enterprises. Furthermore, this mode possesses three key elements, namely goal alignment, sharing of benefits and risk mitigation. These components facilitate efficient resource allocation and ensure the effective provision of social public goods while safeguarding reliable revenue streams.[2]

3.3 The Dimension of the Government-Capital Alliance

Currently, China's society and economy have entered a phase of rapid development, with a growing infrastructure and significantly improved competitiveness in the construction industry. The government has introduced the PPP mode to attract private capital to invest in key sectors, leading to the resolution of many public welfare issues. With this objective in mind, the rights and responsibilities of each party are defined, thus providing a strong guarantee for the successful implementation of the project and thus promoting further co-operation between the two. This approach can attract a significant amount of social capital while fully utilizing each party's advantages for effective risk sharing, resulting in improved project quality and faster completion. This ultimately reduces government capital investment and enterprise investment risk, protects the legitimate rights and interests of both parties, promotes the shift towards market-oriented infrastructure, and is highly significant for the industry's investment returns.[3]
4. Risk Research of PPP Project Financing

4.1 Political risk

Due to the unique nature of PPP projects, political factors often present a certain amount of risk to the success of these ventures. In the process of financing a PPP project, the primary political risks include two aspects. First, the risk caused by modifications to national laws. Such changes often occur due to adjustments and improvements made by the state to relevant regulations. These changes may impact the cost input and economic benefits of PPP projects. Conversely, insufficient policy stability in the nation, characterized by discontinuity and instability in the enactment and execution of relevant state policies, could pose potential risks to the successful execution of PPP projects.

4.2 Market risk

Market risk mainly includes price risk, demand risk, and market competition risk. These risks can have varying degrees of influence on investment efficiency and infrastructure construction. For instance, unhealthy competition, changes in material demand, and fluctuations in construction material prices can impact the effective implementation of PPP projects. In some cases, these factors may even hinder the smooth execution of the PPP project and result in a certain degree of economic loss for the participating entities.

4.3 Technology risk

The level of risk is primarily contingent upon the scientific and logical application of technology during project implementation. This can be categorized into three areas: the risk of technical feasibility, the risk of technical dependability, and the risk of technical stability. Whether during the construction of the project, or during its operation and management process, it is necessary to prevent and control the technical risk on an ongoing basis.

4.4 Financial risk

PPP financial risk is mainly composed of inflation risk and bank interest rate risk. The former is the risk issue caused by the Macro-economic Control, this control may lead to the improvement of financing costs, includes human resources costs, equipment costs and material costs, and others. The latter is mainly due to changes in bank lending rate, which in turn generates investment risk and yield risk.

Table 1 shows the comparative analysis of various financing modes for construction projects.

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<thead>
<tr>
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<th>BOT</th>
<th>PPP</th>
<th>BT</th>
<th>ABS</th>
<th>Government financing</th>
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<tr>
<td>Operating items</td>
<td>Suitable</td>
<td>Relatively suitable</td>
<td>Suitable</td>
<td>Relatively suitable</td>
<td>Unsuitled</td>
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<tr>
<td>Non-operating items</td>
<td>Unsuitled</td>
<td>Unsuitled</td>
<td>Relatively suitable</td>
<td>Not suitable</td>
<td>Suitable</td>
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<tr>
<td>Conversion of operating rights</td>
<td>Y</td>
<td>Portion</td>
<td>N</td>
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<tr>
<td>Financing Costs</td>
<td>High</td>
<td>Moderate</td>
<td>Moderate</td>
<td>Low</td>
<td>Low</td>
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<td>Difficulty of financing</td>
<td>Easy</td>
<td>Relatively Hard</td>
<td>Relatively Hard</td>
<td>Very Hard</td>
<td>Relatively Hard</td>
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<td>Length of Financing</td>
<td>Long</td>
<td>Relatively Short</td>
<td>Relatively Short</td>
<td>Relatively Long</td>
<td>Relatively Short</td>
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<tr>
<td>Government Risk</td>
<td>Relatively High</td>
<td>Moderate-risk</td>
<td>Moderate-risk</td>
<td>Relatively Short</td>
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5. Strategies for Enhancing Investment and Financing Risk Management in PPP Construction Projects

5.1 Rational planning of construction works

To manage financing risks in PPP projects effectively and ensure orderly project development, it is necessary to organize and control the project well starting from pre-project planning and design. Constantly improving the scientific validity and feasibility of the planning program requires a thorough understanding of the project requirements. Simultaneously, it is imperative for government departments
and collaborative enterprises to conduct a joint hearing on the project implementation proposal. Once finalized, it is essential to enhance the plan's implementation. After determining the implementation plan, it is also necessary to strengthen the joint hearing, and with the aid of relevant technology and the hiring of experts and other ways to optimize the project program, to ensure that the quality and the economy of the project can be fully controlled, and provide a guarantee for the smooth implementation and economic benefits of the project.[5]

5.2 Improvement of the regulatory system

In order to effectively manage financing risks in PPP projects, a robust regulatory framework must also be in place. Only through the establishment of a well-designed regulatory system can project financing risks be comprehensively monitored and mitigated. The following points will be addressed: Firstly, we will harmonize the project's specifications with the existing regulatory framework to ensure that the project budget is effectively implemented. This will enable strict supervision in all aspects of the project's implementation. In terms of potential risk factors, it is important to strengthen the regulatory system for prevention and control, and address issues promptly to minimize their impact. After conducting a thorough analysis for the problems that have arisen, treatment options should be compiled. Additionally, effective implementation of budgetary control measures must be carried out in practice. Budgets must be aligned with market conditions and ensure clarity and accuracy. To mitigate financing risks in PPP projects, positioning of dynamically changing capital projects must be transparent.[6]

5.3 Enhancing innovation in financing channels and security modes

In managing financing risks for PPP projects, it is crucial to enhance the innovation of financing channels and guarantee modes. Effective innovation can not only mitigate the impact of financing risks but also provide a strong basis for the execution of PPP. For infrastructure construction, financing difficulty is a key problem, in addition due to the large scale of PPP projects’ financing, the lack of confidence of financial institutions in the project or in social capital is also involved. To improve the current situation, it is vital to actively innovate the guarantee mechanism. Specifically, the government departments at the upper level should be responsible for guaranteeing PPP projects to enhance the project's creditworthiness and cooperative social capital. Moreover, effective supervision of the project implementation by government departments can prevent blind execution of projects, which may result in financial capacity exceeding. Furthermore, a dedicated financing guarantee institution for enterprises could be established to provide effective support to the PPP project guarantee institutions. This entity could even offer policy support to those institutions, enabling them to play a more strategic role in managing the risks associated with PPP project financing. At the same time, innovation of financing channels can be strengthened, specifically by the government departments to increase project financing, PPP project financing planning, and reduce the relevant bond issuance restrictions. Certainly, it is also possible to make use of the Internet platform to innovate project financing bonds’ categories, and encourage financial institutions to appropriately raise the credit rank and credit line of PPP projects. Furthermore, diverse social investment entities, such as lease firms and financial institutions, can be encouraged to collaboratively establish funding schemes for PPP projects to expedite the credit-based financing of PPP projects.

5.4 Strengthening risk identification capabilities

To achieve effective risk management in the PPP project financing, the most critical is to make full preparations for risk identification, and only by effectively identifying risk problems can the authorities better prevent and control risks. During the identification of financing risks, various scientific methods are applied to promptly detect any potential danger in the project implementation process. The occurrence possibility and level of damage must be evaluated to provide direction for subsequent risk prevention and control measures. This ensures that risk management strategies are targeted and purposeful, effectively reducing the extent of any potential losses.

5.5 Strengthening the government compensation

Regarding financing risks in PPP project construction, which include currency risk, government departments can enter into agreements with cooperative enterprises, whereby cooperative enterprises take on a certain amount of risk. If the risks exceed the agreement's scope, cooperative enterprises can apply to the authorities for government compensation. Simultaneously, the government can collaborate
with insurance providers and establish insurance contracts. These agreements would enable the insurance companies to transfer and distribute any potential risks that may result in significant losses during project financing, in order to mitigate any negative impacts on the project.

6. Conclusion

In the context of contemporary urbanization, PPP construction initiatives are increasingly valued. The essence of the PPP model is to establish a bridge between the public and private sectors of the government, allowing non-public sectors to participate in the provision of public goods and services, thereby more effectively promoting the allocation of social resources and improving people's social life. This is an inevitable trend in the reform and development of China's public utilities. PPP projects pose both advantages and risks, and it is crucial for social development to proactively promote PPP investment. Governments must tailor their approaches to local conditions, draw on foreign best practices, and apply them in practice to ensure scientific progress.

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